

EOI FOR EMPANELMENT OF TECHNOLOGICAL  
PARTNER FOR SETTING UP OF E-VEHICLE  
CHARGING & E-BIKE/E- CYCLE/CYCLE (NON-  
MOTORIZED) TRANSPORTATION SHARING SYSTEM  
STATIONS

AT VARIOUS LOCATIONS ACROSS INDIA



**ANDREW YULE & COMPANY LIMITED (AYCL)**

Yule House, 8 Dr. Rajendra Prasad Sarani  
Kolkata-700001

INVITATION OF EXPRESSION OF INTEREST  
FOR EMPANELMENT OF TECHNOLOGICAL PARTNER FOR SETTING UP OF  
E-VEHICLE CHARGING & E-BIKE/ E- CYCLE/CYCLE (NON-MOTORIZED)  
TRANSPORTATION SHARING SYSTEM STATIONS AT VARIOUS LOCATIONS  
ACROSS INDIA.



**ANDREW YULE & COMPANY LIMITED (AYCL)**

Yule House, 8 Dr. Rajendra Prasad Sarani  
Kolkata-700001

## **DISCLAIMER**

1. The information contained in this EOI document or subsequently provided to intending applicant(s) whether verbally or in documentary form by or on behalf of Andrew Yule and CO. Ltd (AYCL) or any of its employees or officers (referred to as “AYCL Representative”) is provided on the terms and conditions set out in this EOI document and all other terms and conditions subject to which such information is provided.
2. No part of this EOI and no part of any subsequent correspondence by AYCL, or AYCL Representatives shall be taken neither as providing legal, financial or other advice nor as establishing a contract or contractual obligations. Contractual obligations would arise only if and when definitive agreements have been approved and executed by the appropriate parties having the authority to enter into and approve such agreements.
3. The EOI document has been prepared solely to assist prospective applicants in making their decision for applicants. AYCL does not purport this information to be all-inclusive or to contain all the information that a prospective applicant may need to consider in order to submit an EOI. The data and any other information wherever provided in this EOI documents is only indicative and neither AYCL, nor AYCL Representatives, will make or will be deemed to have made any current or future representation, promise or warranty, express or implied as to the accuracy, reliability or completeness of the information contained herein or in any document or information, whether written or oral, made available to the applicant(s), whether or not the aforesaid parties know or should have known of any errors or omissions or were responsible for its inclusion in or omission from this EOI documents.
4. Neither AYCL nor AYCL representatives make any claim or give any assurance as to the accuracy or completeness of the information provided in this EOI document. Interested applicant(s) is advised to carry out their own investigations and analysis or any information contained or referred to herein or made available at any stage in the EOI process in relation to the supply. Applicants have to undertake their own studies and provide their EOIs.

5. This EOI documents is provided for information purposes only and upon the express understanding that such parties will use it only for the purpose set forth above. It does not purport to be all-inclusive or contain all the information about the supply in relation to which it is being issued.
6. The information and statements made in this EOI document have been made in good faith. Interested applicants should rely on their own judgments in participating in this EOI process. Any liability is accordingly expressly disclaimed even if any loss or damage is caused by any act or omission on part of the aforesaid, whether negligent or otherwise.
7. The EOI document has not been filed, or approved in any jurisdiction. Recipients of this document should inform themselves of and observe any applicable legal requirements. AYCL makes no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EOI Document.
8. AYCL reserves the right to reject all or any of the EOIs submitted in response to this EOI invitation at any stage without assigning any reasons whatsoever.
9. All applicants are responsible for all costs incurred by them when evaluating and responding to this document and any negotiation costs incurred by the recipient thereafter. AYCL may in its sole discretion proceed in the matter it deems appropriate which may include deviation from its expected evaluation process, the waiver of any documents and the request for additional information. Unsuccessful applicants will have no claim whatsoever against neither AYCL nor its employees, officers.
10. AYCL reserves the right to modify, suspend, change or supplement this EOI at any stage. Any change to this EOI documents shall be uploaded on AYCL website [www.andrewyule.com](http://www.andrewyule.com).
11. Mere submission of an EOI does not ensure selection/empanelment of the applicants as Successful applicants.

## **CONTEXT**

### **3.1 INTRODUCTION:**

History of Andrew Yule is not only about its business empire but also about the immense contribution it made towards socio-economic and industrial development of the country. It all started in 1863 when Andrew Yule, a young entrepreneur from Scotland arrived in Calcutta, the then imperial capital of India and founded the Company as a managing agency at a time when the railways, telegraph and postal services made a beginning in the country. By 1875 the Company established a substantial business interest in jute, tea, cotton, coal and insurance.

By 1902, the Company managed more than 30 businesses which included jute Mills, Cotton Mills, Tea Companies, Coal Companies, Railway Company, Printing Press and even a Zamindari Company in Midnapur District of West Bengal where the company promoted agriculture, forestry, fisheries, roads, schools, hospitals and dispensaries.

At the time of independence in 1947, the Company was at the zenith of its prosperity and influence. The Group managed about 57 Companies, provided employment to about 86 thousand people and in addition indirect employment to many more. The turnover of the Group in 1947 was Rs. 23 Crore, but what is more remarkable is the fact that amount paid to the exchequer of Rs. 1.80 Crores was one sixtieth of the Government's total current revenue at that time.

Andrew Yule & Co. Ltd., became a public sector enterprise in 1979.

The present business of Andrew Yule comprises of the Tea, Electrical and Engineering, Various changes in the economic situation as well as socio-economic conditions for the past 150 years could never dampen the tradition and heritage of the Company and its business growth. the Company always had the resilience to withstand the vicissitudes and the test of time. An example would be the remarkable turnaround by the company in 2008-09 for which it received the SCOPE Excellence Award for the turnaround category in 2009. Besides, the Company was awarded the prestigious BRPSE Turnaround Award in 2011 and also MoU Excellence Award in 2012.

**SCHEDULE OF SUBMISSION OF EOI**

<b>SI No.</b>	<b>Description</b>	<b>Details</b>
1	EOI NO.	AYCL/EV-BD/EOI/2023-24/001
2	Date of issue of EOI	11.07.2023
3	Last Date of submission of EOI	31.07.2023
4	Date of opening of EOI	01.08.2023
5	Proposals should be addressed to	The DGM (BUSINESS DEVELOPMENT), ADNREW YULE & CO LTD, 8, DR. RAJENDRA PRASAD SARANI, KOLKATA - 700001
6	Proposals should be submitted at	ADNREW YULE & CO LTD, 8, DR. RAJENDRA PRASAD SARANI, KOLKATA - 700001
7	EOI Processing fee	₹100 /- (Rupees One Hundred Only) + 18 % GST – non-refundable
8	EOI Documents should be obtained	The detailed EOI document can be viewed or downloaded from website <a href="http://www.andrewyule.com">www.andrewyule.com</a>

**EXPRESSION OF INTEREST**

Andrew Yule & Co. Ltd (AYCL) Invite Expression of Interest (EOI) for Setting up of E- Vehicle charging & e-Bike/ e-Cycle/Cycle (non-motorized) Transportation Sharing System stations at various locations across India.

The EOI shall be available in website ([www.andrewyule.com](http://www.andrewyule.com)) on dates as mentioned above.

Bids to this EOI will be accepted only through OFFLINE mode. No other mode of bid will be considered and accepted.

<b>Sr. No.</b>	<b>Name of Work</b>	<b>Processing Fees</b>	<b>Remark</b>
1	Setting up E-Vehicle charging & e-Bike/ e-Cycle/Cycle (non-motorized) Transportation Sharing System stations at various locations across India.	Rs. 100/- Plus GST@ 18%=Rs.118/-	

1	Scope of work	Setting up of E-Vehicle charging & e-Bike/ e-Cycle/Cycle (non-motorized) Transportation Sharing
2	Validity of EOI	180 days from the last date of submission.
3	Start Date & Time of Procurement of EOI Document	11.07.2023. Document is to be down loaded from web site for submission along with credentials through offline.
4	Last Date & Time for submission of EOI bid.	On 31.07.2023 up to 5.00 PM
5	Offline Opening of Technical bid	On 01.08.2023 at 3.00 PM
7	Contact Information	The AGM (BUSINESS DEVELOPMENT), ANDREW YULE & CO LTD, 8, DR. RAJENDRA PRASAD SARANI, KOLKATA – 700001, Telephone Number: (033) 2242 8210 / 2242 7722

Note: For any corrigendum / addendum / amendment please browse [www.andrewyule.com](http://www.andrewyule.com)

## Terms & Conditions

- The EOI must be submitted in English language only. All the documents including the supporting documents/ enclosures etc. must be fully legible. Supporting documents if in a language other than English must be accompanied by a certified English translated document. The English version shall prevail in matters of interpretation. EOI Documents which are not legible shall be rejected.
- The bidder shall bear all costs associated with the preparation and submission of EOI and AYCL will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.
- In case the bidder has any doubt about the meaning of anything contained in the EOI document, she/he shall seek clarification within 3 days of issue of EOI. Except for any written clarification from AGM (Business Development) AYCL office, no written or oral communication, presentation, or explanation by any other employee of AYCL shall be taken to bind or fetter AYCL under the contract.
- Bidders shall have to submit an amount of ₹ 118/- (Rupees One Hundred & Eighteen Only) in the form of Demand Draft drawn on any scheduled bank at Kolkata in favour of "Andrew Yule & Co. Ltd" Payable at Kolkata along with the EOI towards EOI Processing Fee and no other mode of payment is acceptable. The cost of EOI document is non- refundable.
- The Management of AYCL reserves the right to amend or withdraw any of the terms and conditions mentioned in the EOI Document or reject any or all the bids without giving any notice or assigning any reason. The decision of the Management in this regard shall be final and binding on all.
- On written communication from AYCL for having qualified for empanelment for company, the successful bidder will have to deposit a non-refundable fee for an amount of ₹ 20,000/- (Rupees Twenty Thousand only) in the form of Demand Draft ONLY within 15 (Fifteen) days of such communication, failing which the offer will be treated as withdrawn. On receipt of the fee, AYCL will issue a formal letter of empanelment.
- The agency/bidder shall ensure that it fulfils the eligibility criteria as desired in EOI and other essential conditions. Compliance statement of Eligibility criteria with the documents submitted as a proof is to be prepared and submitted. The supporting documents may be list of existing and past clients with details of services offered, details of similar projects executed.
- The EOI should be duly signed on each page by authorized person. Each page should be properly numbered. Documents authorizing such person must accompany the EOI. AYCL reserves the right to reject out rightly any EOI unsupported by proof of the signatory's authority.
- The validity period of EOI should be 6 months from the date of opening of EOI.
- The EOI, complete in all respects must be submitted with requisite information and annexure(s). The EOI should be free from ambiguity, change or interlineations. Incomplete EOI will not be considered and is liable to be rejected without making any further reference to agency/bidder.



- EOI received by email or any other mode after or before the closing date and time mentioned above shall not be considered. EOI(s) sent through TELEX/FAX/Email will not be entertained.

Any amendment in the EOI document, if required, will be posted on website [www.andrewyule.com](http://www.andrewyule.com).

All the applicants are therefore advised to regularly visit the website before submitting the EOI.

AYCL does not guarantee any business. However, all shortlisted agencies will have to enter into an agreement with AYCL before any firm & final Business Association is started.

### **SUBMISSION OF EOI**

EOI, completed in all respects, must be submitted on or before the due date and time.

The Proposal should contain the following: -

EOI documents duly completed and signed. This cover should also be super scribed with:

“(EOI) for Empanelment of Technological partner for Setting up E-Vehicle charging & e-Bike/ e-Cycle/Cycle (non- motorized) Transportation Sharing System stations at various locations across INDIA “.

AYCL may, at its own discretion, extend the date for submission of EOI. In such a case all rights and obligations of AYCL and the Bidders shall be applicable to the extended time frame.

Late submission of bids will not be entertained at any cost.

At any time prior to the last date for receipt of EOI, AYCL may for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI Document by an amendment. The amendment will be notified on AYCL's website <https://www.andrewyule.com/> and should be taken into consideration by the prospective bidders while preparing their EOI.

In order to give prospective bidders reasonable time to take the amendment into account in preparing their EOI, AYCL may at its discretion, extend the last date for the submission of EOI. The bidders will bear all costs associated with the preparation and submission of their bids.

AYCL will, in no case, be responsible or liable for those costs, regardless of the outcome of the EOI and empanelment process.

The EOI shall be ignored, if complete information is not given there-in, or if the particulars and data (if any) asked for are not filled in properly.

### **OPENING OF EOI**

1.4.1 The proposals will be opened, and will be evaluated as per Qualification/ Eligibility criteria mentioned in EOI. Failing to qualify Qualification/ Eligibility criterion shall lead to rejection of the Proposal and Bidder.

## **Business Proposal:**

Proposal for setting up E- vehicles charging & e-Bike/e-Cycle/ Cycle (non-motorized) Transportation Sharing System stations/Battery Swapping at various locations on the Government owned land. Bidder will explore the possibilities for tapping this increasing business of setting up E-vehicles Charging & e-Bike/e- Cycle/Cycle (non-motorized) Transportation Sharing System stations which involves Civil, Electrical works & procurement of advertising at the sites to be allocated by AYCL at no cost to AYCL and then collecting the revenues towards charging of a fee from users of E-vehicles, subscription & user fees from e-bike/e-cycle/cycle users, as well as revenues from charges on display of advertisements through hoardings etc. at such sites.

- a. As per this AYCL will provide bare space for installation of E- Vehicles Charging & e- Bike/e- Cycle/Cycle (non-motorized) Transportation Sharing System Station and battery swapping stations and ensure necessary system re-enforcements with parking concessionaire and other authorities for installation of Public Charging Station (PCS) as and when required, at mutually agreed locations.
- b. The selected agency will be responsible for Procurement of Charging Units and related infrastructure at agreed locations. All Capital Costs of PCS includes cost related to the installation of EV Supply equipment (EVSE) and related infrastructure such as charger management system (CMS), meter and meter box, and accessories such as canopy, LED screen, CCTV camera, barricading etc. and other operating costs i.e. payment gateway charges, insurance premium etc.
- c. The permission granted by AYCL shall remain in force for a maximum period of 120 months (10 years) from the effective date of issue of permission letter.

AYCL is aiming to take up this business at PAN India level with a suitable partner who will do this project on back-to-back basis and selection of such partner shall be made through a Pre-Bid tie up EOI before submitting our offer to concerned Government bodies for the purpose. The terms and conditions of this EOI shall be as under:

### Technical Definitions:

- a. Electrical Vehicle Supply Equipment (EVSE): Electric Vehicle Supply Equipment (EVSE) includes the electrical equipment external to the electric vehicle that provides a connection for an electric vehicle to a power source for charging and is also equipped with advanced features like Smart Metering, Cellular Capability and Network Connectivity.

- b. EV Charging Station: For this EOI, EV Charging Station is defined as a station with a set of Electrical Vehicle Supply Equipment (EVSE) equipped with advanced features like Smart metering, Cellular capability and Network connectivity capable of fast charging or slow charging of electrical vehicles, along with associated upstream electrical infrastructure and conforming to National or International standards in force.

EV Public charging stations, will be identified, to be installed and would be as defined in Ministry of Power's revised guidelines/standards.

Long Range/Heavy Duty EV Charger: At least one charger of minimum 100 kW (200-750 V or higher), each of different specification if more than one, (CCS/CHAdeMO or any fast charger as approved by DST/BIS for above capacity)

It is advised that, where feasible, charging stations may be connected with renewable energy source of required capacity, as per MNRE guidelines, so as to ensure grid stability and green energy for electric vehicles. Such Public Charging Stations (PCSs) may also be connected to the Grid to ensure round the clock operation.

The selected agency for the development of charging station has to tie up with at least one real time EVSE Network Management Software Platform Provider to enable advance remote/online booking of charging slots by EV owners. Such real time information to EV owners should also include information regarding location, type, the number of chargers installed, cost of charging, available slots, etc. (cost has to be borne by the entity itself)

### **Qualifying Criteria:**

1. Bidder should be a business entity either as a proprietor or partnership firm or LLP or a public or private limited company registered in India since the last five years ending on 31.03.2022.
2. Bidder should submit the audited balance sheet for last five financial years. (Provisional for the last FY).
3. Bidder should have average annual turnover as Rs. 10 Cr during the last five financial years i.e. 2018-2019 & 2019-20, 2020-21, 2021-22 & 2022-23.
4. Bidder should have positive net worth as on 31.03.2023.
5. Bidder should have following technical and financial manpower
  - i) 01 of the personnel should be a qualified degree engineer.
  - ii) 4 Nos. personnel having a Degree/ Diploma in Management.
  - iii) 1 No personnel should be CA/ICWA/MBA (Finance)

EOI document may be down loaded from AYCL website for the above work. EOI is available in downloadable format at AYCL official website [www.andrewyule.com](http://www.andrewyule.com).

Downloading of EOI documents alone will not make a participant eligible for participating in the bidding. The documents submitted by the bidders will be subjected to verification subsequently by Department.

Validity of EOI will be 180 days.

**Submission of Documents through Offline-Mode**

The following documents duly signed by the person authorized to sign the EOI shall be submitted in AYCL HO at Kolkata.

Any corrigendum/addendum/ status in respect of the above EOI shall be made available only at our official website [www.andrewyule.com](http://www.andrewyule.com).; No further press advertisement will be given. Hence prospective bidders are advised to visit AYCL website regularly for above purpose.

DGM (Business Development)

Andrew Yule & Co. Ltd  
8, Dr. Rajendra Prasad Sarani, Kolkata - 700001

## **EVALUATION:**

The selection process will be as under:

- 1) Screening based upon qualification criteria
- 2) Technical evaluation

Further, AYCL shall issue a letter of empanelment to selected agencies.

This EOI application/process is only for empanelment of agencies. After empanelment, a separate process shall be followed to select agency/agencies among the empaneled agencies through RFP and agreement/contract.

## **GENERAL TERMS & CONDITIONS**

In case any of the document furnished or undertaking given by the Bidders turns out to be false, the EOI document shall be rejected and all fee etc. shall remain confiscated by AYCL. Suitable action as per the rules/ laws of company and law of the country shall be initiated against the Bidder.

## **SUPPLIER CODE OF CONDUCT AND BUSINESS ETHICS**

AYCL is committed to its 'values & beliefs' and business practices to ensure that companies and suppliers, who supply goods, materials, or services, will also comply with these principles.

### **Bribery and corruption:**

Suppliers are strictly prohibited from directly or indirectly (through intermediates or subcontractors) offering any bribe or undue gratification in any form to any person or entity and / or indulging in any corrupt practice in order to obtain or retain a business or contract.

### **Integrity, Indemnity & limitation:**

Suppliers shall maintain high degree of integrity during the course of its dealings with business/contractual relationship with AYCL. If it is discovered at any stage that any business/

contract was secured by playing fraud or misrepresentation or suspension of material facts, such contract shall be voidable at the sole option of the competent authority of AYCL. For avoidance of doubts, no rights shall accrue to the supplier in relation to such business/contract and AYCL or any entity thereof shall not have or incur any obligation in respect thereof. The supplier shall Indemnify AYCL in respect of any loss or damage suffered by AYCL on account of such fraud, misrepresentation, or suspension of material facts.

**Reporting Misconduct:**

Suppliers are required to report any misconduct/violations/improper demands from AYCL employees to the Chief Vigilance Officer/Director (Planning)/Director (Personnel)/CMD. All communication in this regard should be directed only to above.

**PROPOSAL COVERING LETTER (ON BIDDER'S LETTER HEAD)**

To,

DGM (Business Development),  
Andrew Yule & Co. Ltd.

8, Dr. Rajendra Prasad Sarani, Kolkata 700001

Subject: Submission of the Proposal for <insert EOI Name> <EOI No.>

Dear Sir,

1. We, the undersigned, offer to provide services to AYCL with reference to your EOI <insert EOI Name> dated <insert EOI date>. We are hereby submitting our proposal.
  
2. We hereby declare that all the information and statements made in this proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.
  
3. We agree to abide by all the terms and conditions of this EOI document. We would hold the terms of our proposal valid for the number of days as stipulated in the EOI document.

Yours sincerely,

<Authorized

Signatory> Signature:

Name:

Designation

: Mobile:

Email ID:

Address:

Seal:

Date:



**SELF DECLARATION FOR THE CODE OF INTEGRITY (To be included in the EOI)**

I/We shall maintain a high degree of integrity during the course of my/our dealings business/contractual relationship with AYCL. If it is discovered at any stage that any business/ contract has been secured by playing fraud or misrepresentation or suppression of material facts, I/We authorize AYCL to terminate such contract as voidable at its sole discretion and take suitable action as deemed fit.

Place  
:

Date:  
Agency

Signature of Authorized Signatory on behalf of

Name:  
Address  
:

Mobile:  
Email ID:

**UNDERTAKING & ACCEPTANCE LETTER BY THE BIDDER (To be included in the EOI)**

I/We have carefully gone through the various terms and conditions listed in the EOI Document for Empaneling Technological partner for Setting up E-Vehicle charging & e-Bike/ e-Cycle/Cycle (non-motorized) Transportation Sharing System stations at various locations across India by AYCL.

I/We agree to all these conditions and offer to provide services as per this EOI after carefully reading the conditions and understanding the same without any kind of pressure or influence from any source whatsoever. I/We hereby sign this undertaking in token of our acceptance of various conditions listed in the EOI document.

Place

:

Date:

Signature of Authorized Signatory on behalf of  
Agency

Name:

Address

:

Mobile:

Email ID:

**UNDERTAKING FOR NON-BLACKLISTING**

We, M/s \_\_\_\_\_ hereby undertake that,

1. In case the documents submitted by me/ us is found to be forged/ false at any stage, I/we may be debarred from AYCL for taking participation in all future AYCL works and any other suitable action may be taken against our company/ firm as deemed fit by AYCL.

2. I/We state the firm or its partners or its directors have not been listed or any case is pending or any complaint regarding irregularities is pending against them, in India or abroad by any global international body like world Bank/ International Monetary fund/ world health organisation etc. or any State Government/ Central Government Departments or Public Sector Undertaking.

Place

:

Date:

Signature of Authorized Signatory on behalf of  
Agency

Name:

Address

:

Mobile:

Email ID:

## BIDDER'S GENERAL INFORMATION (ON BIDDER'S LETTER HEAD)

Bidder need to fill in the details (with supporting documents attached)

S. No.	Description	Details
1.	Name of Bidder	
2.	Type of Bidder's registration	
3.	Year of establishment	
4.	Address of registered office with telephone no. and fax	
5.	Address of office/s in Kolkata	
6.	A profile of the bidder clearly declaring the domain specific expertise/ experience of the	
7.	Permanent Account Number	
8.	GSTN Reg. Number	
9.	Whether the firm has been blacklisted by any Central Govt./State Govt./PSU/ Govt. Bodies/Autonomous Bodies?	
10.	Status and details of disputes/ Litigation/ arbitration, if any.	
11.	Name, Designation, and address of the Officer to whom all references shall be made regarding this EOI	
12.	Contact details of Authorized signatory in reference to this EOI	

&lt;Authorized Signatory&gt;

Signature:

Name:

Designation:

Mobile:

Address: